

EMPLOYMENT OPPORTUNITIES

The employment opportunity(s) listed below had been provided to the Atlanta Workforce Development Agency as a courtesy to our customers. Please read each listing carefully to determine if you qualify for the posted position. Each announcement may have specific contact information or a process to apply for the position. You may be required to follow-up directly with the organization posting the position to determine whether your application is being considered. If you need additional information you may contact us at 404.546.3000.



Logistics Solutions Sales Rep- Norcross

Job Summary and Scope:

Job Responsibilities:

- Secure and develop new accounts by effectively presenting ULS value added services and benefits to potential customers
- Prospect potential customers via phone sales/visitations
- Develop and maintain positive on-going relationships with all prospective clients
- Conduct follow-up calls within a timely manner
- Collaborate as needed to problem-solve and provide optimal service
- Other related duties and responsibilities as required or assigned

Required Skills:

- Must have general knowledge of sales techniques coupled with a strong customer service orientation and the ability to communicate a complex value proposition to sell a broad set of logistics solutions.

Required Experience/Education:

- Previous experience in sales within third party logistics or asset-based logistic sales strongly preferred
- Proven track record in client development
- 4 year degree; preferably in logistics supply chain, or related

This description does not attempt to define the job's essential functions as defined by the Americans with Disabilities Act. Rev. 11/29/2011

To Apply [Click Here](#)

